

Form Name:	Meet a Member 2024 Application
Submission Time:	November 21, 2023 5:13 pm
Browser:	Chrome 119.0.0.0 / Windows
IP Address:	145.14.135.29
Unique ID:	1166568554
Location:	32.7797, -96.8022

Name	Joe Santaularia
CSCMP ID Number	470869
Email	joe@bradford.com
Company	Bradford
Title/Current position	Managing Partner
Education	University of Kansas/ Bachelor of Finance
LinkedIn URL	www.linkedin.com/in/joe-santaularia-529bb015
When and why did you join CSCMP?	To find mutually beneficial relationships within supply chain
What advice do you have for new CSCMP members on how they can maximize their membership value? What membership benefit do you find most valuable?	Find multipliers (well connected individuals who are willing to connect you) and accelerate your networking efforts through them
What has been the most impactful connection you have made through CSCMP membership?	Pete Foradas (ODW) Sarah/ Newman (NFI) + Pete Katai (BM2)
How did you get into supply chain management/logistics?	Through networking
Describe your job in a tweet (i.e. 140 characters).	Joe's core competency is assisting warehouse occupants maximize their capacity in 80 different markets worldwide, but he spends most of his time helping supply chain partners grow their network resources & reach in the industry. I leave you in great hands and look forward to reconnecting soon.
What are your top three job responsibilities?	Assiting warehouse users with: Capacity optimization Renewals/expansions Business development
What is the biggest challenge you face on the job, and how are you managing it?	Connecting into mutually beneficial relationships

What technologies, trends, or disruptive forces do you see having the biggest impact on supply chains?	Rental rate increases
If you were to start a company from scratch, what values would you build it on?	Collaboration Continuous improvement Integrity Persistence Transparency
What are you proudest of?	The partners I've made over the past few years of my transition.
If you could interview anyone, who would it be and why?	Julius Caesar, Albert Einstein, Bill Gates
What was your childhood dream job?	International business mogul.
When you retire, what will be the first adventure you take, or what will be the first thing you will do for which you may not otherwise have had the time?	My wife and I love to travel. In three words: a Mediterranean adventure
Write your own question and answer! What have we not asked that would be interesting for other CSCMP members to learn about you?	Q: What is the most important part of networking. A: Networking is for personal advancement. Not for selling a product or service on behalf of someone else.
Are you available for a virtual video interview for the CSCMP Member Monday series?	Yes!